

**CONTRACT AWARD NOTIFICATION**

TITLE:	Emergency Escape Systems & Training
CONTRACT NUMBER:	RFB-WC-18015
CONTRACT PERIOD:	March 1, 2019 to February 28, 2020 March 1, 2018 to February 28, 2019
DATE OF ISSUE:	February 26, 2018
COUNTY DEPARTMENTS:	Emergency Services
SPECIFICATION REFERENCE:	As Incorporated In The Invitation for Bids

**ADDRESS INQUIRES TO:**

<b>BUYER</b>	<b>CUSTOMER SERVICE</b>
Name : Dianne Munro Title : Senior Buyer Phone : 914-231-1315 Fax : 914-231-1546 E-mail: <a href="mailto:dmm6@Westchestergov.com">dmm6@Westchestergov.com</a>	Name : Dianne Munro Title : Senior Buyer Phone : 914-231-1315 Fax : 914-231-1546 E-mail: <a href="mailto:dmm6@Westchestergov.com">dmm6@Westchestergov.com</a>

**Description**

**A File Price has been established for Emergency Escape Systems and Training. This Agreement is extended to all political subdivisions, especially all Fire Districts located within Westchester County.**

Vendor #997257  
 AAA Emergency Supply Inc.  
 635 North Broadway  
 White Plains, NY 10603

Contact: Stephen Rossi  
 Email: [stever@aaaemergency.com](mailto:stever@aaaemergency.com)  
 Phone: 914-949-0512

TERMS: Net 30, Stock 30 Days ARO

Vendor #728684  
 East Coast Rescue Solutions  
 4940 Merrick Rd., Suite 172  
 Massapequa Park, NY 11762

Contact: Chris Minichiello  
 Email: [chris.ecrs@gmail.com](mailto:chris.ecrs@gmail.com)  
 Phone: 917-886-2579

TERMS: 2% 10 Net 30, 30 Days ARO

## **INTRODUCTION**

New York State Labor Law, Article 2, Section 27 requires that all government agencies provide safety ropes and system components that meet all current codes for use by firefighters, along with proper training. The purpose of this solicitation is to provide Westchester County and its political subdivisions a means of purchasing emergency escape systems and training in accordance with NFPA 1983 Life Safety Rope and Equipment for Emergency Services 2017 Edition. The equipment shall meet the latest NFPA edition standards, that are in effect at time of bid, and any changes at time of purchase. Also to:

1. Establish a single contract agreement for all local government agencies located in Westchester County (list attached).
2. Achieve cost savings for vendors and government agencies through a single bid process that eliminates the need for multiple government bids and multiple responses by vendors.
3. Combine the requirements of government agencies regionally to achieve cost effective pricing.

## **CONTRACT QUANTITIES**

Quantities shown are estimates only, for the contract period, and vendor hereby waives any claim for damages by reason of any change in estimated quantities.

## **CANCELLATION**

The County may cancel the Contract for its convenience, without cause by providing Contractor with at least thirty (30) Business Days written notice.

## **PRICE**

Prices, terms, and conditions contained must be extended to political subdivision of Westchester County. Prices shall include all customs, duties, & charges and are F.O.B. destination, any point in Westchester as designated on purchase orders.

## **PAYMENT**

All purchase and payment transactions shall be made directly between the Contractor and the political subdivision.

## **TERM OF CONTRACT AND RENEWAL**

The initial term of Contract shall be one year. Westchester County shall have the right in its best interest to extend the Contract for up to three (3) additional one (1) year periods. If the County elects to extend the Contract, the County will provide notice to Contractor ninety (90) days prior to the expiration date of Contract. Failure to notify Contractor within this time period shall not operate as a waiver of County's right to extend Contract. Within ten (10) Business Days of receiving such notice, Contractor shall submit a signed extension to County. Each extension shall be on the same terms and conditions as the prior term. At the end of the initial term or any extension Contractor shall, at the County's written request for an additional partial term, provide goods and services as specified in Contract for a period not to exceed six months under the same terms and conditions as the prior term.

## **GUARANTEE**

All manufacturers' warranties and guarantees shall run directly to the County or political subdivision as well as to Contractor. Contractor shall obtain all manufacturers' warranties and guarantees in writing in the name of the County or political subdivision and will deliver same to the County or political subdivision. The provisions of this paragraph shall survive the expiration or termination of this Contract.

## **INSURANCE**

The Contract may be terminated for cause if Contractor fails to comply with the terms of this Section. During performance of this Contract and up to the date of final acceptance of the Work, Contractor shall effect and maintain with companies satisfactory to the County the types of insurance, in the amounts shown on the standardized insurance form. Bidder shall fill out the standardized insurance form. Contractor shall comply with the insurance requirements before performing any Work.

## CONDITIONS OF THIS REQUEST FOR BIDS

### 1. NFPA STANDARD

All equipment shall be compliant with, or exceed, NFPA 1983 Standard on Life Safety Rope and Equipment for Emergency Services, 2017 Edition. If the requirements change the equipment offered shall be brought into compliance with /the new requirements within one year or as specified by the National Fire Protection Agency whichever is shorter.

### 2. CHANGES TO THIS REQUEST FOR BID

Do not make any change to the documents of this RFB. All bidders are required to submit Bid Submissions in response to the same terms and conditions. Attempts to make changes to the RFB documents may render a Bid Submission non-responsive. Changes to the RFB documents by others are not binding on the County. Bidders are hereby notified that any attempt to change any part of this RFB shall be null and void, and that a bidder may be obligated to the Bid Price offered by it with the terms and conditions as set forth in the RFB as issued (and amended) by the County.

### 3. AUTHORIZED DEALER CERTIFICATION

Bid Submissions will be accepted only from established manufacturers or their authorized dealers. Any dealer submitting a Bid Submission hereby guarantees that it is an authorized dealer of the manufacturer, that the manufacturer has agreed to supply the dealer with all quantities of products required by the dealer in fulfillment of its obligations under the Contract that may result with the County, and that it will provide a certificate from the manufacturer acknowledging this level of support.

### 4. TRAINING

Training on the proper use of the equipment is required before use of the equipment. Contractor shall train end users of the equipment before use. Training shall be performed by manufacturer certified instructors to provide end user training and train-the-trainer training. Training programs shall be compliant with New York State Laws for escape system training. Dates and times of training shall be determined by the ordering agency at time of order.

### 5. PROVIDE WITH BID

Contractor shall provide with bid:

1. Authorized Dealer Certification from Manufacturer
2. Instructor Certification from Manufacturer
3. Outline of training to be provided
4. This entire RFB package.

## SPECIFICATIONS:

### **PETZL EXO Personal Escape system with Anchor Hook – NFPA 1983, 2017 Edition Compliant -**

The equipment shall meet the latest NFPA edition standards, that are in effect at time of bid, and any changes at time of purchase.

**Descent Control Device** – shall be capable of utilizing a 7.5mm static kernmantle rope, with an internal cam activated by the user's weight creating an auto-stopping descent control. *Auto-stop shall be overcome and descent speed controlled by pulling on a metal control lever.* The descent control device shall include a rope guide and u-bolt to reduce rope jamming. Device shall be labeled with NFPA marking and individual serial numbers for tracking of equipment.

**Anchoring Hook** – 7" x 4" zinc plated steel.

**Rope** - shall be 7.5mm diameter and 50 feet in length. Shall be manufactured of 100% technora fibers for cut and heat resistance. Shall have a minimum breaking strength of no less than 5,000 pounds.

**Rope terminations** – all rope terminations shall be sewn with stitching fibers made of kevlar thread.

**Connector** – aluminum alloy carabiner shall be included to connect the descent device to the firefighters class II harness, with the carabiner constructed of a three stage self-locking gate closure and captive eye. Carabiner breaking strength shall be a minimum of 27kn along major accesses.

**Carry Bag** – shall be constructed of kevlar/nomex blend, capable of storing the escape system in a secure manner, easily accessible and deployed.

**Harness** – class II harness shall meet NFPA 1983 (2017 edition) for class II standards, capable of fitting on the outside of firefighter turnout gear. The harness shall be of a sit harness design with an “a” frame frontal connection strap. Strap to include a d-ring capable of sliding along the strap. Harness shall also include a quick connect buckle strap that attaches near the left hip, and shall include an adjustable waist and leg straps.

**RIT Rescue & Escape System - NFPA 1983, 2017 Edition Compliant** - The equipment shall meet the latest NFPA edition standards, that are in effect at time of bid, and any changes at time of purchase.

**Bag** – 9.5 ounce fire rated indura cotton, flame resistant to 600 degrees, designed to be integrated to fire department bellows pocket on bunker pants with a velcro flap for closure. Bag shall have three (3) separate pockets to house escape line, descent device and crosby hook and carabiner. Dimensions shall be 9” x 10” plus Accountability Indicator.

**Escape Line** – 50 feet of 7/16” kevlar tubular webbing with a 2: steel ring sewn at end. Tensile strength shall be minimum of 5,500 pounds. Temperature rating of 862 degrees.

**Anchor** – crosby hook s-360, forged steel construction with a 5,000 pound tensile strength. NFPA aluminum self-locking carabiner with a 6,000 pound tensile strength/30kn shall be included in addition to crosby s-360 hook.

**Descent Device with Lanyard and Trilink** – fire auto-lock descender with lever certified by NFPA manner function, tested to .4 kn certified for escape, constructed of aircraft aluminum. Lever action shall close for descent and open for stop. Lever safety feature shall always return to the open/stop position. Designed to used with the above specified 7/16” kevlar tubular webbing, closed system construction for protection from debris. Lanyard construction shall be 1.5” kevlar webbing with a 7,800 pound tensile strength sewn onto the descender and connector to the fire department harness with a tri-lock.

## **TRAINING:**

**Training on use of equipment** – Contractor shall provide, with bid, an outline of the training, if different from the outline below.

### **End User Class - 8-10 hour day**

Classroom session. Escape System lecture / Power Point presentation Questions and Written Test

Three Training Stations

Proper fitting of escape system and harness Hitching and Anchoring techniques Horizontal Movement and proper packing of system

Nine bailout slides at increased level of difficulty (Jump 1-3) In PPE, learning how system operates (Jump 4-6) In PPE/SCBA on air, increased student confidence (Jump 7-9) In PPE/SCBA on air/blacked out face piece

## Train-the-Trainer - 3 days

Welcome, Paperwork and Introductions

Escape System lecture / Power Point presentation Questions and Written Test

Three Training Stations Proper fitting of escape system and harness Hitching and Anchoring techniques  
Horizontal Movement and proper packing of system

Nine bailout slides at increased level of difficulty (Jump 1-3) In PPE, learning how system operates (Jump 4-6) In PPE/SCBA on air, increased student confidence (Jump 7-9) In PPE/SCBA on air/blacked out face piece Teach back  
Preparation Lecture teach back Window/Hands-On teach back

Classroom Lectures May Day lecture Firefighter Survival lecture with case studies Safety Belay

Lecture Hands-On

Advanced Techniques (if time allows)

<b>PETZL EXO SYSTEM</b>	<b>UNIT</b>	<b>QUANTITY</b>	<b>PRICE</b>
PETZL EXO D30015B with bag and harness	Each	1	585.00
PETZL EXO D30015B without bag and harness	Each	1	350.00
PETZL EXO D30015B with a 541nyc-2 I (36" – 50" size harness)	Each	1	525.00
PETZL EXO D30015B with a 541nyc-4 I (44" – 56" size harness)	Each	1	535.00
Lumbar Bag for PETZL EXO	Each	1	140.00
Carry Bag for PETZL EXO	Each	1	60.00
<b>MANUFACTURER CERTIFIED TRAINING COURSE TITLES</b>	<b>INSTRUCTOR</b>	<b>DURATION</b>	<b>PRICE</b>
PETZL Program Train-The-Trainer Program. Classroom and Individual Training program with Instructor Training and Performance Bailout Slides. 4 Instructors, Minimum of 4 Firefighters, Maximum of 25 Firefighters.	Manufacturer Authorized Trainers	24 Hours or 3 days	MIN – 1,500.00 MAX – 2,900.00
PETZL End User Program. Individual Firefighter Training Program with 4 Instructors. Classroom and Individual Training with Performance Bailout Slides. Minimum of 8 Firefighters. Maximum of 30 Firefighters	Manufacturer Authorized Trainers	8 Hours or 1 Day	MIN – 800.00 MAX – 2,900.00
PETZL Authorized Program. Individual Recertification with performance bailout slides	Manufacturer Authorized Trainers		95.00

<b>RIT EMERGENCY EGRESS/BAILOUT SYSTEM</b>	<b>UNIT</b>	<b>QUANTITY</b>	<b>PRICE</b>
RIT Pocket Pack Egress System with 50 ft. 7.5MM Kevlar rope. Includes Accountability Tag with Pocket Systems, AL4 New Descender <b>Crosby Steel Hook</b> , and Descender Pocket.	Each	1	414.00
RIT Pocket Pack Egress System with 50 ft. 7/16" Kevlar Tubular Webbing. Includes Accountability Tag with Pocket Systems, AL4 New Descender <b>Crosby Steel Hook</b> and Descender Pocket.	Each	1	414.00
RIT Pocket Pack Egress System with 50 ft. 7.5MM Kevlar rope. Includes Accountability Tag with Pocket Systems, AL4 New Descender RSS <b>Aluminum Hook</b> and Descender Pocket.	Each	1	381.00
RIT Pocket Pack Egress System with Hook 50 ft. 7/16" Kevlar Tubular Webbing. Includes Accountability Tag with Pocket Systems, AL4 New Descender <b>RSS Aluminum Hook</b> and Descender Pocket.	Each	1	381.00
RIT Lumbar Egress System with Hook 50' Kevlar Webbing	Each	1	434.00
RIT Class II Nylon Harness with Keeper Strap	Standard Size	1	159.00
RIT Class II Nylon Harness with Keeper Strap	Over Sized	1	163.00
RIT Class II Kevlar Harness with Keeper Strap, Alum Ladder Hook	Standard Size	1	297.00
RIT Class II Kevlar Harness with Keeper Strap, Alum Ladder Hook	Over Sized	1	303.00
RIT Class II Nylon Harness with Keeper Strap and Ladder Hook	Standard Size	1	219.00
RIT Class II Nylon Harness with Keeper Strap and Ladder Hook	Over Sized	1	225.00
GEMTOR FDNY Nylon Harness with Alum Ladder Hook	Standard Size	1	205.00
GEMTOR FDNY Nylon Harness with Alum Ladder Hook	Over Sized	1	214.00
<b>MANUFACTURER CERTIFIED TRAINING COURSE TITLES:</b>	<b>INSTRUCTOR</b>	<b>DURATION</b>	<b>PRICE</b>
RIT Individual Transition Training From Older Style Descender To Newer Style AL4 Descender With Performance Bailout Slides And Use Of Bailout Truck. (Mobile truck available for training. No Charge.)	Manufacturer Authorized Trainers	6 to 8 Hours	150.00
RIT Train-The-Trainer 12 to 14 Hours of Training: Classroom and Individual Training program with Instructor Training and Performance Bailout Slides and use of Bail Out Truck. 3 Instructors, No Minimum firefighters, Maximum of 8 Firefighters.	Manufacturer Authorized Trainers	2 Days	2,150.00
RIT Individual Firefighter Training Program. Classroom and Individual Training with Performance Bailout Slides and use of Bail Out Truck. 3 Instructors, Minimum of 8 Firefighters, Maximum of 10 Firefighters	Manufacturer Authorized Trainers	1 Day	175.00
RIT Individual Recertification Program for Firefighters with performance bailout slides and use of Bail Out Truck.	Manufacturer Authorized Trainers	6 Hours	115.00

## **FIRE DEPARTMENT LIST**

1. ARCHVILLE FD
2. ARDSLEY FD
3. ARMONK FD
4. BANKSVILLE FD
5. BEDFORD FD
6. BEDFORD HILLS CORR.
7. BEDFORD HILLS FD
8. BRIARCLIFF FD
9. BUCHANAN FD
10. CHAPPAQUA FD
11. CONTINENTAL VILLAGE FD
12. CROTON FALLS FD
13. CROTON FD
14. DOBBS FERRY FD
15. EASTCHESTER FD
16. ELMSFORD FD
17. FAIRVIEW FD
18. GOLDENS BRIDGE FD
19. GRASSLANDS FD
20. GREENVILLE FD
21. HARRISON FD
22. HARTSDALE FD
23. HASTINGS FD
24. HAWTHORNE FD
25. IRVINGTON FD
26. KATONAH FD
27. LARCHMONT FD
28. MAM'K TOWN FD
29. MAM'K VILLAGE FD
30. METRO-NORTH RAILROAD
31. MILLWOOD FD
32. MOHEGAN FD
33. MONTROSE FD
34. MOUNT KISCO FD
35. MOUNT VERNON FD
36. NEW ROCHELLE FD
37. NO. WHITE PLAINS FD
38. OSSINING FD
39. PEEKSKILL FD
40. PELHAM FD
41. PELHAM MANOR FD
42. PLEASANTVILLE FD
43. POCANTICO HILLS FD
44. PORT CHESTER FD
45. POUND RIDGE FD
46. PURCHASE FD
47. RYE BROOK FD
48. RYE FD
49. SCARSDALE FD
50. SLEEPY HOLLOW FD
51. SOMERS FD
52. SOUTH SALEM FD
53. TARRYTOWN FD
54. THORNWOOD FD
55. V.A.HUDSON VALLEY
56. VALHALLA FD
57. VERPLANCK FD
58. VISTA FD
59. WEST HARRISON FD
60. WESTCHESTER CO. AIRPORT
61. WHITE PLAINS FD
62. YONKERS FD
63. YORKTOWN HGTS FD