



Department of Finance

Bureau of Purchase & Supplies
148 Martine Avenue, Room 713
White Plains, NY 10601
(914) 231-1872
www.westchestergov.com

CONTRACT AWARD NOTIFICATION

TITLE:	Medium / Heavy Duty Truck Parts
CONTRACT NUMBER:	RFB-WC-15040
CONTRACT PERIOD:	March 16, 2017 through March 15, 2018
DATE OF ISSUE:	March 8, 2017
NEW EXTENDED CONTRACT PERIOD:	
COUNTY DEPARTMENTS:	DPW Automotive, PRC, DEF, Airport, Participating Municipalities
SPECIFICATION REFERENCE:	As Incorporated In The Invitation for Bids
CONTRACTOR INFORMATION:	Appears on the attached pages of this Award

Address Inquiries To:

County Departments & Vendors	Political Subdivisions
Name : Martin Connolly Title : Senior Buyer Phone : 914-231-1329 Fax : 914-231-1546 E-mail: mmcf@Westchestergov.com	Customer Service Name : Dianne Munro Phone : 914-231-1315 Fax : 914-231-1546 E-mail: dmm6@Westchestergov.com

Description

A File Price has been extended for Heavy Duty Truck Parts, effective March 16, 2017 through March 15, 2018.

A File Price has been **extended** for "MEDIUM / HEAVY DUTY TRUCK PARTS" with the below listed Vendors for the period March 16, 2017 through March 15, 2018. Price lists covered and discounts are shown on the attached. Aftermarket Truck Replacement Parts purchased under this agreement shall be for Class 5 and above chassis / cab type trucks with a GVWR greater than 16,000 lbs.

VENDOR # 982250
MT KISCO TRUCK AND AUTO PARTS
135 KISCO AVENUE
MT. KISCO, NY 10549
(914) 666-3155
Attn: STEVE FINKELSTEIN
TERMS: Net30
F.O.B.: Destination

VENDOR #728426
WEBCO BRAKE AND CLUTCH. INC
1401 PARK STREET
PEEKSKILL, NY 10566
(914) 737-1980
Attn: JOHN HIRSCH
TERMS: 2% 10 Net 30
F.O.B.: Destination

VENDOR # 734701
RED'S AUTO & TRUCK LLC
25 MIDLAND AVENUE
PORT CHESTER, NY 10573
(914) 939-2359
Attn: JOE SANDARCIERO
TERMS: Net30
F.O.B.: Destination

**SECTION 1: DISCOUNT PERCENTAGE OFF OF MANUFACTURER
LIST PRICE FOR THE FOLLOWING TRUCK PART CATEGORIES:**

*Using Departments are encouraged to research pricing from all vendors to obtain the most competitive pricing.
ALL DISCOUNTS SHALL BE APPLIED TO MANUFACTURER'S LIST PRICE

MT KISCO TRUCK AND AUTO PARTS

- (1) PRICE BOOK: EUCLID MERRITOR
PRICE BOOK NUMBER: ARVMER010115
CURRENT PRICE BOOK DATE: January 1, 2015
DISCOUNT FROM LIST PRICE: 62%
- (2) PRICE BOOK: HALDEX AIR BRAKE PRODUCTS
PRICE BOOK NUMBER: 2015VSLIST
CURRENT PRICE BOOK DATE: January 1, 2015
DISCOUNT FROM LIST PRICE: 62%
- (3) PRICE BOOK: HALDEX FRICTION PRODUCTS
PRICE BOOK NUMBER: TPFRICTION2015
CURRENT PRICE BOOK DATE: January 1, 2015
DISCOUNT FROM LIST PRICE: 62% / 60% / 55%

WEBCO BRAKE AND CLUTCH, INC

- (1) PRICE BOOK: DAYTONTRUCK PARTS
PRICE BOOK NUMBER: PIWH2014
CURRENT PRICE BOOK DATE: March 31, 2014
DISCOUNT FROM LIST PRICE: 45%
- (2) PRICE BOOK: AUTOMANN BRAKE PRODUCTS
PRICE BOOK NUMBER: PB214
CURRENT PRICE BOOK DATE: August 1, 2014
DISCOUNT FROM LIST PRICE: 55%

RED'S AUTO & TRUCK LLC

- (1) PRICE BOOK: NAPA TRUCK FILTERS
PRICE BOOK NUMBER: NAPA
CURRENT PRICE BOOK DATE: October 2014
DISCOUNT FROM LIST PRICE: 80%
- (2) PRICE BOOK: TWD (NAPA) HD BRAKE PRODUCTS
PRICE BOOK NUMBER: TWD (NAPA)
CURRENT PRICE BOOK DATE: March, 2015
DISCOUNT FROM LIST PRICE: 62%

SECTION 2: PURCHASE OF ADDITIONAL AFTERMARKET PARTS AT A MARKUP PERCENTAGE ABOVE VENDOR COST.

- The County of Westchester and its political subdivisions will use this markup for the procurement of aftermarket Medium and Heavy Duty Truck Parts **ONLY** under the following circumstances:
 1. The part(s) required is for a vehicle that falls under the GVWR applications outlined in this bid. Parts for light automotive applications **WILL NOT** be ordered under any circumstances as a result of this agreement.
 2. The part(s) required is not obtainable or readily available under existing primary aftermarket parts agreements. For all applications (except for parts from the manufacturers specifically mentioned in Section 1), the agreement resulting from this bid will be utilized as a **SECONDARY OPTION** for the procurement of truck parts, when existing primary agreements do not offer the appropriate parts coverage.
 3. The using department and / or political subdivision shall be solely responsible for verifying Vendor cost for all items ordered.

Section 2 Pricing:

MT. KISCO TRUCK

A **uniform markup of 33% from Vendor Cost** shall apply to Truck Parts Manufacturers / Parts Categories not specifically mentioned in Section 1, except for the following exceptions:

- Gunitite Brake Drums – Cost plus 35%
- ANS Rebuilt starters and alternators – Cost plus 35%
- Buyers Products and Mud Flaps – Cost plus 40%

WEBCO BRAKE AND CLUTCH

A **uniform markup of 30% from Vendor Cost** shall apply to Truck Parts Manufacturers / Parts Categories not specifically mentioned in Section 1.

RED'S AUTO & TRUCK LLC

A **uniform markup of 10% from Vendor Cost** shall apply to Truck Parts Manufacturers / Parts Categories not specifically mentioned in Section 1.