



Department of Finance

Bureau of Purchase & Supplies
148 Martine Avenue, Room 713
White Plains, NY 10601
(914) 231-1872
www.westchestergov.com

CONTRACT AWARD NOTIFICATION

TITLE:	Tires and Tire Repair Services (AMENDED AS OF 9/19/18)
CONTRACT NUMBER:	RFB-WC-18209
CONTRACT PERIOD:	September 1, 2018 through August 31, 2020
DATE OF ISSUE:	September 19, 2018
NEW EXTENDED CONTRACT PERIOD:	
COUNTY DEPARTMENTS:	DPW Automotive, PRC, DEF, Airport
SPECIFICATION REFERENCE:	As Incorporated In The Invitation for Bids
CONTRACTOR INFORMATION:	Appears on the attached pages of this Award

Address Inquiries To:

County Departments & Vendors	Political Subdivisions
Name : Martin Connolly Title : Senior Buyer Phone : 914-231-1329 Fax : 914-231-1546 E-mail: mmcf@Westchestergov.com	Customer Service Name : Dianne Munro Phone : 914-231-1315 Fax : 914-231-1546 E-mail: dmm6@Westchestergov.com

Description

A File Price has been amended for Tires and Tire Repair Services, effective 9/1/18 through 8/31/20, for use by all County Departments, and political subdivisions of Westchester County. Effective immediately, Continental / General Tires have been removed from this Agreement. All other terms and conditions remain unchanged.

File Price #RFB-WC-18209

TIRES AND TIRE REPAIR SERVICES

A File Price has been established for Tires and Tire Repair Services, effective 9/1/18 through 8/31/20, for use by all County Departments, and political subdivisions of Westchester County. Pricing and discounts are shown on the attached.

VENDOR INFORMATION:

Vendor #714096
Tire Buys, Inc.
283 Lexington Avenue
Mt. Kisco, NY 10549
Attn: Neil Erbesch
(914) 666-2153

Vendor#938132
Corsi Tire
200 S. Highland Avenue
Ossining, NY 10562
Tony Proccacino
(914) 923-2000

Terms: Net 30
F.O.B.: Destination

Terms: Net 30
F.O.B.: Destination

Vendor # 737226
Barnwell House of Tires, Inc.
65 Jetson Lane
Central Islip, NY 11722
Attn: William Gorman
(631) 468-6100

Terms: Net 10
F.O.B.: Destination

- All orders for new tires shall be delivered within five days of notification.
- Pricing includes any and all charges associated with pick-up and delivery.

Tire Tubes are available as follows:

- Barnwell: Net Price from Doberman 2018 Price List
- Tire Buys: 66% over dealer cost from Countrywide 2018 Price List

Please contact the above referenced Vendor personnel with regards to establishing new accounts.

Cc: J Ferrara – BPS
Participating Municipalities

SECTION 1: AUTOMOTIVE TIRE PURCHASE

BRIDGESTONE / FIRESTONE TIRES AWARDED TO TIRE BUYS

Name and/or Number and Date of Price List: Bridgestone Firestone Government Catalog 1/1/18

Category 1: TIRES: PASSENGER CAR, TUBELESS, RADIAL PLY

The single discount used for this tire designation: 20.8 % (Bridgestone and Firestone)
NETS LESS 2.1%

**Category 2: TIRES: HIGH SPEED TUBELESS, RADIAL PLY
(POLICE AND EMERGENCY USE "H" AND "V" SPEED RATED)**

The single discount used for this tire designation: FIRESTONE NETS LESS 2.1%

Category 3: TIRES: LIGHT TRUCK, RADIAL PLY, TUBELESS TYPE

The single discount used for this tire designation: 20.8% (Bridgestone and Firestone)
NETS LESS 2.1%

Category 4: TIRES: MEDIUM-HEAVY BUS & TRUCK, RADIAL PLY

The single discount used for this tire designation: 41.51% Firestone
43.51% Bridgestone
NETS LESS 1.1%

Category 5: TIRES: ON/OFF HIGHWAY, DUMP TRUCK APPLICATION, RADIAL PLY

The single discount used for this tire designation: 41.51% Firestone
43.51% Bridgestone
NETS LESS 1.1%

Category 6: TIRES: OFF HIGHWAY BIAS

A) GRADER TREAD - BIAS PLY

The single discount used for this tire designation: 37.51%

B) LOADER TREAD – BIAS PLY

The single discount used for this tire designation: 37.51%

Category 7: TIRES: OFF HIGHWAY RADIAL

A) GRADER TREAD - RADIAL PLY

The single discount used for this tire designation: 37.51%

B) LOADER TREAD – RADIAL PLY

The single discount used for this tire designation: 37.51%

Category 8: TIRES: AGRICULTURAL

A) FRONT TRACTOR (TRIPLE RIB OR MULTIPLE RIB)

The single discount used for this tire designation: 23.51%

B) LOADER READ – RADIAL PLY

The single discount used for this tire designation: 23.51%

*THIS DISCOUNT APPLIES TO BRIDGESTONE, FIRESTONE, AND REGENCY

HANKOOK TIRES AWARDED TO TIRE BUYS

Name and/or Number and Date of Price List: 2018 HANKOOK GOV PLT

Category 1: TIRES: PASSENGER CAR, TUBELESS, RADIAL PLY

The single discount used for this tire designation: NET LESS \$1.00

**Category 2: TIRES: HIGH SPEED TUBELESS, RADIAL PLY
(POLICE AND EMERGENCY USE "H" AND "V" SPEED RATED)**

The single discount used for this tire designation: NET LESS \$1.00

Category 3: TIRES: LIGHT TRUCK, RADIAL PLY, TUBELESS TYPE

The single discount used for this tire designation: NET LESS \$1.00

Category 4: TIRES: MEDIUM-HEAVY BUS & TRUCK, RADIAL PLY

The single discount used for this tire designation: NET LESS \$1.00

Category 5: TIRES: ON/OFF HIGHWAY, DUMP TRUCK APPLICATION, RADIAL PLY

The single discount used for this tire designation: NET LESS \$1.00

Category 6: TIRES: OFF HIGHWAY BIAS

- A) GRADER TREAD - BIAS PLY
- NO BID

- B) LOADER TREAD – BIAS PLY
- NO BID

Category 7: TIRES: OFF HIGHWAY RADIAL

- A) GRADER TREAD - RADIAL PLY
- NO BID

- B) LOADER TREAD – RADIAL PLY
- NO BID

Category 8: TIRES: AGRICULTURAL

- A) FRONT TRACTOR (TRIPLE RIB OR MULTIPLE RIB)
- NO BID

- B) LOADER TREAD – RADIAL PLY
- NO BID

GOODYEAR TIRES AWARDED TO CORSI TIRE

Name and/or Number and Date of Price List: Goodyear Base Price Book 1/1/17

Category 1: TIRES: PASSENGER CAR, TUBELESS, RADIAL PLY

The single discount used for this tire designation: 2.65% from calculated Net State Price

**Category 2: TIRES: HIGH SPEED TUBELESS, RADIAL PLY
(POLICE AND EMERGENCY USE "H" AND "V" SPEED RATED)**

The single discount used for this tire designation: 2.7 % from Calculated Net State Price

Category 3: TIRES: LIGHT TRUCK, RADIAL PLY, TUBELESS TYPE

The single discount used for this tire designation: 3.15 % from calculated Net State Price

Category 4: TIRES: MEDIUM-HEAVY BUS & TRUCK, RADIAL PLY

The single discount used for this tire designation: 3.65 % from calculated Net State Price

Category 5: TIRES: ON/OFF HIGHWAY, DUMP TRUCK APPLICATION, RADIAL PLY

The single discount used for this tire designation: 3.65 % from calculated Net State Price

Category 6: TIRES: OFF HIGHWAY BIAS

A) GRADER TREAD - BIAS PLY

The single discount used for this tire designation: 3.9 % from calculated Net State Price

B) LOADER TREAD – BIAS PLY

The single discount used for this tire designation: 3.9 % from calculated Net State Price

Category 7: TIRES: OFF HIGHWAY RADIAL

A) GRADER TREAD - RADIAL PLY

The single discount used for this tire designation: 3.9 % from calculated Net State Price

B) LOADER TREAD – RADIAL PLY

The single discount used for this tire designation: 3.9 % from calculated Net State Price

Category 8: TIRES: AGRICULTURAL

A) FRONT TRACTOR (TRIPLE RIB OR MULTIPLE RIB)

The single discount used for this tire designation: 3.9 % from calculated Net State Price

B) LOADER TREAD – RADIAL PLY

The single discount used for this tire designation: 3.9 % from calculated Net State Price

-

MICHELIN TIRES AWARDED TO BARNWELL HOUSE OF TIRES**Name and/or Number and Date of Price List: Michelin Net Price List 1/1/18****Category 1: TIRES: PASSENGER CAR, TUBELESS, RADIAL PLY**

The single discount used for this tire designation: Michelin 50 % LESS 1.2% from Net
Uniroyal 37% less 1.2% from net

**Category 2: TIRES: HIGH SPEED TUBELESS, RADIAL PLY
(POLICE AND EMERGENCY USE "H" AND "V" SPEED RATED)**

The single discount used for this tire designation: Michelin 50 % LESS 1.2% from Net
Uniroyal 37% less 1.2% from net

Category 3: TIRES: LIGHT TRUCK, RADIAL PLY, TUBELESS TYPE

The single discount used for this tire designation: Michelin 50 % LESS 1.2% from Net
Uniroyal 37% less 1.2% from net

Category 4: TIRES: MEDIUM-HEAVY BUS & TRUCK, RADIAL PLY

The single discount used for this tire designation: Michelin 60 % LESS 1.2% from Net
Uniroyal 50% less 1.2% from net

Category 5: TIRES: ON/OFF HIGHWAY, DUMP TRUCK APPLICATION, RADIAL PLY

The single discount used for this tire designation: Michelin 60 % LESS 1.2% from Net
Uniroyal 50% less 1.2% from net

Category 6: TIRES: OFF HIGHWAY BIAS**A) GRADER TREAD - BIAS PLY**

The single discount used for this tire designation: Michelin 40 % LESS 1.2% from Net

B) LOADER TREAD – BIAS PLY

The single discount used for this tire designation: Michelin 40 % LESS 1.2% from Net

Category 7: TIRES: OFF HIGHWAY RADIAL**A) GRADER TREAD - RADIAL PLY**

The single discount used for this tire designation: Michelin 40 % LESS 1.2% from Net

B) LOADER TREAD – RADIAL PLY

The single discount used for this tire designation: Michelin 40 % LESS 1.2% from Net

Category 8: TIRES: AGRICULTURAL**A) FRONT TRACTOR (TRIPLE RIB OR MULTIPLE RIB)**

The single discount used for this tire designation: Michelin 47 % LESS 1.2% from Net

B) LOADER TREAD – RADIAL PLY

The single discount used for this tire designation: Michelin 47 % LESS 1.2% from Net

SECTION 2: TIRE REPAIR SERVICES FOR THE AWARDED VENDORS

These services are for the Tire Categories in Section 1. Pricing includes pick-up and delivery of all tires to be repaired.

<u>SERVICE FOR CATEGORY 1:</u>	TIRE BUYS	CORSI TIRE	BARNWELL
Dismounting/Mounting Fee:	\$12.50 per tire	\$5.00 per tire	\$12.50 per tire
Tire and/or tube repair including mount and dismount:	\$12.50 per tire	\$8.75 per tire	\$12.50 per tire
Standard Stem Valve Installation Fee:	\$4.00 per tire	\$1.00 per tire	\$4.00 per tire
Tire Disposal Fee (upon County request only):	\$4.00 per tire	\$2.00 per tire	\$4.00 per tire
<u>SERVICE FOR CATEGORY 2:</u>	TIRE BUYS	CORSI TIRE	BARNWELL
Dismounting/Mounting Fee:	\$12.50 per tire	\$5.00 per tire	\$12.50 per tire
Tire and/or tube repair including mount and dismount:	\$12.50 per tire	\$8.75 per tire	\$12.50 per tire
Standard Stem Valve Installation Fee:	\$4.00 per tire	\$1.00 per tire	\$4.00 per tire
Tire Disposal Fee (upon County request only):	\$4.00 per tire	\$2.00 per tire	\$4.00 per tire
<u>SERVICE FOR CATEGORY 3:</u>	TIRE BUYS	CORSI TIRE	BARNWELL
Dismounting/Mounting Fee:	\$12.50 per tire	\$9.00 per tire	\$12.50 per tire
Tire and/or tube repair including mount and dismount:	\$12.50 per tire	\$10.50 per tire	\$12.50 per tire
Standard Stem Valve Installation Fee:	\$4.00 per tire	\$1.00 per tire	\$4.00 per tire
Typical Extended / Long Stem Valve Installation Fee:	\$5.00 per tire	\$4.50 per tire	\$5.00 per tire
Tire Disposal Fee (upon County request only):	\$5.00 per tire	\$3.00 per tire	\$5.00 per tire
<u>SERVICE FOR CATEGORY 4:</u>	TIRE BUYS	CORSI TIRE	BARNWELL
Dismounting/Mounting Fee:	\$25.00 per tire	\$17.50 per tire	\$25.00 per tire
Tire and/or tube repair including mount and dismount:	\$25.00 per tire	\$20.00 per tire	\$25.00 per tire
Standard Stem Valve Installation Fee:	\$5.00 per tire	\$3.50 per tire	\$5.00 per tire
Typical Extended / Long Stem Valve Installation Fee:	\$6.50 per tire	\$4.50 per tire	\$6.50 per tire
Tire Disposal Fee (upon County request only):	\$12.00 per tire	\$8.00 per tire	\$12.00 per tire
<u>SERVICE FOR CATEGORY 5:</u>	TIRE BUYS	CORSI TIRE	BARNWELL
Dismounting/Mounting Fee:	\$25.00 per tire	\$17.50 per tire	\$25.00 per tire
Tire and/or tube repair including mount and dismount:	\$25.00 per tire	\$20.00 per tire	\$25.00 per tire
Standard Stem Valve Installation Fee:	\$5.00 per tire	\$3.50 per tire	\$5.00 per tire
Typical Extended / Long Stem Valve Installation Fee:	\$6.50 per tire	\$4.50 per tire	\$6.50 per tire
Tire Disposal Fee (upon County request only):	\$12.00 per tire	\$8.00 per tire	\$12.00 per tire

<u>SERVICE FOR CATEGORY 6:</u>	TIRE BUYS	CORSI TIRE	BARNWELL
Dismounting/Mounting Fee:	\$48.00 per tire	\$49.00 per tire	\$48.00 per tire
Tire and/or tube repair including mount and dismount:	\$48.00 per tire	\$59.00 per tire	\$48.00 per tire
Standard Stem Valve Installation Fee:	\$8.50 per tire	\$9.95 per tire	\$8.50 per tire
Typical Extended / Long Stem Valve Installation Fee:	\$13.50 per tire	\$12.95 per tire	\$13.50 per tire
Tire Disposal Fee (upon County request only):	\$25.00 per tire	\$25.00 per tire	N/A

<u>SERVICE FOR CATEGORY 7:</u>	TIRE BUYS	CORSI TIRE	BARNWELL
Dismounting/Mounting Fee:	\$48.00 per tire	\$49.00 per tire	\$48.00 per tire
Tire and/or tube repair including mount and dismount:	\$48.00 per tire	\$59.00 per tire	\$48.00 per tire
Standard Stem Valve Installation Fee:	\$8.50 per tire	\$9.95 per tire	\$8.50 per tire
Typical Extended / Long Stem Valve Installation Fee:	\$12.50 per tire	\$12.95 per tire	\$13.50 per tire
Tire Disposal Fee (upon County request only):	\$25.00 per tire	\$25.00 per tire	N/A

<u>SERVICE FOR CATEGORY 8:</u>	TIRE BUYS	CORSI TIRE	BARNWELL
Dismounting/Mounting Fee:	\$38.00 per tire	\$49.00 per tire	\$38.00 per tire
Tire and/or tube repair including mount and dismount:	\$38.00 per tire	\$59.00 per tire	\$38.00 per tire
Standard Stem Valve Installation Fee:	\$8.50 per tire	\$9.95 per tire	\$8.50 per tire
Typical Extended / Long Stem Valve Installation Fee:	\$12.50 per tire	\$12.95 per tire	\$12.50 per tire
Tire Disposal Fee (upon County request only):	\$25.00 per tire	\$25.00 per tire	\$50.00 per tire

EMERGENCY ROADSIDE SERVICE

Awarded Vendors have agreed to provide Emergency Roadside Tire Repair Services for Westchester County, and all participating Municipalities of Westchester County. Vendors shall respond to requests for this service and have service vehicles present at the site of any tire related breakdown within 30 minutes of the initial request. The hourly labor rates for this service are detailed below:

	TIRE BUYS	CORSI TIRE	BARNWELL
Standard Hourly Labor Rate:	\$60.00	\$55.00	\$75.00
Overtime Hourly Labor Rate:	\$125.00	\$82.50	\$120.00

SECTION 3: SPECIALTY TIRES / TUBES AWARDED TO TIRE BUYS, INC.

- TIRES: INDUSTRIAL, OTHER SMALL OFF-ROAD AND SPECIALTY TYPE TIRES

BRAND OF TIRE BEING BID: COUNTRYWIDE

- Specialty Tires shall be supplied at a markup of 66% from Dealer Cost

Name and/or Number and Date of Price List: Countrywide Dealer Price list 7/1/18